## Democracy North Carolina 1821 Green St., Durham, NC 27705 • 919-286-6000 • www.democracy-nc.org

## **SPENDING ON LOBBYING IN CALENDAR 2007**

| PRINCIPAL/CLIENT                      | #<br>LOBBYIS | COMPEN-<br>STS SATION | OTHER<br>EXPENSES | TOTAL<br>REPORTED |
|---------------------------------------|--------------|-----------------------|-------------------|-------------------|
| NC Association of Realtors            | 6            | \$ 92,550             | \$879,834         | \$972,384         |
| Land for Tomorrow                     | 3            | 162,114               | 240,978           | 403,092           |
| NC Automobile Dealers Assn            | 4            | 42,963                | 244,996           | 287,959           |
| GlaxoSmithKline                       | 9            | 278,753               | 347               | 279,100           |
| NC Hospital Assn                      | 12           | 232,239               | 7,187             | 239,426           |
| Bellsouth BusSyst dba AT&T Business   | 3            | 228,800               | -                 | 228,800           |
| ElectriCities of NC                   | 14           | 179,484               | 41,851            | 221,335           |
| NC Retail Merchants Assn              | 4            | 218,170               | -                 | 218,170           |
| NC Assn of Nurse Anesthetists         | 2            | 85,419                | 109,891           | 195,311           |
| State Employees Assn of NC            | 8            | 192,642               | 100               | 192,742           |
| NC Assn of Electric Cooperatives      | 9            | 146,730               | 31,282            | 178,012           |
| NC Beer & Wine Wholesalers Assn       | 4            | 171,379               | 6,129             | 177,508           |
| Duke Energy Carolinas LLC             | 5            | 173,983               | 3,256             | 177,239           |
| First Citizens Bancshares             | 3            | 116,526               | 59,755            | 176,280           |
| Waste Industries USA                  | 3            | 133,837               | 29,000            | 162,837           |
| NC Academy of Trial Lawyers           | 8            | 136,226               | 23,956            | 160,182           |
| NC Assn of County Commissioners       | 6            | 152,009               | 5,300             | 157,309           |
| Hayes Seay Mattern & Mattern          | 3            | 151,753               | -                 | 151,753           |
| NC Medical Society                    | 9            | 144,775               | 670               | 145,445           |
| Real Estate & Bldg Industry Coalition | 2            | 142,720               | 517               | 143,237           |
| Swedish Match North America           | 3            | 138,750               | -                 | 138,750           |
| Reynolds American                     | 1            | 55,000                | 82,087            | 137,087           |
| SAS Institute                         | 8            | 128,333               | 552               | 128,885           |
| NC Farm Bureau Federation             | 10           | 125,859               | 1,367             | 127,225           |
| Dominion Power                        | 2            | 125,746               | 414               | 126,160           |
| NC Home Builders Assn                 | 5            | 32,355                | 84,963            | 117,318           |
| Accenture LLP                         | 6            | 113,610               | -                 | 113,610           |
| Waste Management Carolinas            | 9            | 112,728               | -                 | 112,728           |
| Charlotte Chamber of Commerce         | 3            | 110,901               | 1,140             | 112,041           |
| Fibrowatt LLC                         | 3            | 107,102               | 219               | 107,321           |
| Amer Cancer Society S Atlantic Div    | 5            | 103,668               | -                 | 103,668           |
| Lorillard Tobacco Company             | 3            | 28,716                | 73,550            | 102,266           |
| Sigma Corp                            | 3            | 100,500               | 268               | 100,768           |
| Corning Inc                           | 1            | 99,958                | 448               | 100,406           |
| NC Press Assn                         | 4            | 99,555                | -                 | 99,555            |
| Bank of America Corp & Subsidiaries   | 41           | 98,987                | -                 | 98,987            |
| NC Citizens for Business and Industry | 3            | 90,231                | 7,865             | 98,096            |
| CSX Transportation                    | 3            | 96,778                | -                 | 96,778            |
| NC Assn of Educators                  | 7            | 95,095                | 1,600             | 96,695            |
| Eastern Band of Cherokee Indians      | 1            | 96,200                | -                 | 96,200            |

| PRINCIPAL/CLIENT                     | #<br>LOBBYISTS | COMPEN-<br>SATION | OTHER<br>EXPENSES | TOTAL  |
|--------------------------------------|----------------|-------------------|-------------------|--------|
| Low Wealth Schools Consortium        | 2              | 87,500            | _                 | 87,500 |
| Embarq Corp                          | 3              | 64,894            | 16,590            | 81,484 |
| AARP NC                              | 4              | 74,350            | 6,509             | 80,859 |
| Catawba Coalition                    | 4              | 80,848            | -                 | 80,848 |
| Blue Cross and Blue Shield of NC     | 6              | 80,142            | 648               | 80,791 |
| Progress Energy                      | 5              | 75,560            | 3,083             | 78,643 |
| Carolinas Associated Gen Contractors | 3              | 78,500            | -                 | 78,500 |
| Assn of Community Pharmacists        | 2              | 77,742            | _                 | 77,742 |
| NC Pork Council                      | 4              | 73,918            | 1,540             | 75,457 |
| GTECH Corp                           | 3              | 72,000            | -                 | 72,000 |
| City of Chesapeake                   | 4              | 47,720            | 23,131            | 70,851 |
| NC Manufactured Housing Institute    | 3              | 60,194            | 9,299             | 69,493 |
| DaVita                               | 1              | 68,173            | 415               | 68,588 |
| General Motors Corp                  | 2              | 67,671            | -                 | 67,671 |
| NC Senior Citizens Forum             | 2              | 66,791            | _                 | 66,791 |
| Merck & Company                      | 2              | 66,351            | _                 | 66,351 |
| NC Bar Assn                          | 2              | 65,555            | 784               | 66,339 |
| Bellsouth Telecomm dba AT&T NC       | 10             | 64,918            | 502               | 65,420 |
| ValueOptions Inc                     | 2              | 65,000            | -                 | 65,000 |
| Childress Klein Properties           | 1              | 64,500            | _                 | 64,500 |
| Connectinc Inc                       | 1              | 63,600            | _                 | 63,600 |
| Alligator River Recycling LLC        | 2              | 63,045            | _                 | 63,045 |
| Stanly County                        | 5              | 62,000            | _                 | 62,000 |
| Eckerd Youth Alternatives            | 2              | 61,711            | _                 | 61,711 |
| NC Bail Agents Assn                  | 2              | 61,442            | -                 | 61,442 |
| Charlotte-Meck Hospital Authority    | 3              | 46,104            | 14,000            | 60,104 |
| Coventry                             | 1              | 60,000            | ,<br>-            | 60,000 |
| Festiva Resorts                      | 1              | 60,000            | -                 | 60,000 |
| Southern Wine and Spirits            | 1              | 60,000            | -                 | 60,000 |
| Goodyear Tire & Rubber Company       | 2              | 60,000            | -                 | 60,000 |
| Valley Development                   | 2              | 60,000            | -                 | 60,000 |
| Compucredit Corp                     | 3              | 59,905            | -                 | 59,905 |
| Rescare Inc                          | 2              | 59,884            | -                 | 59,884 |
| NC Justice Center                    | 12             | 33,980            | 25,701            | 59,681 |
| American Watercraft Assn             | 2              | 58,800            | -                 | 58,800 |
| NC Restaurant & Lodging Assn         | 3              | 54,500            | 3,750             | 58,250 |
| NC Comm Development Initiative       | 6              | 57,930            | -                 | 57,930 |
| Pharmaceutical Res & Mfrs of Amer    | 3              | 57,750            | -                 | 57,750 |
| Sprint Nextel Communications         | 6              | 56,668            | 207               | 56,875 |
| Greensboro Area Chamber of Comm      | 2              | 49,738            | 6,708             | 56,446 |
| Psychiatric Solutions                | 3              | 55,837            | -                 | 55,837 |
| Philip Morris USA/Altria Group       | 3              | 52,701            | 3,000             | 55,701 |
| Council on State Taxation            | 4              | 55,600            | -                 | 55,600 |
| Dell Inc                             | 6              | 55,595            | -                 | 55,595 |
| NarTest Technologies LLC             | 1              | 55,141            | 103               | 55,244 |
| Public Service Co of NC/PSNC Energy  |                | 37,280            | 17,768            | 55,048 |
| Alliance of Automobile Manufacturers | 2              | 55,021            | 22                | 55,043 |

| PRINCIPAL/CLIENT                         | #<br>LOBBYISTS | COMPEN-<br>SATION | OTHER<br>EXPENSES | TOTAL  |
|--|----------------|-------------------|-------------------|--------|
| Town of Boone                            | 2              | 55,000            | _                 | 55,000 |
| Duke University                          | 1              | 47,026            | 7,748             | 54,774 |
| NC Dental Society                        | 2              | 36,143            | 18,123            | 54,266 |
| NC Housing Finance Agency                | 2              | 53,812            | 409               | 54,221 |
| NC Mutual Wholesale Drug Company         | 1              | 53,000            | -                 | 53,000 |
| Coca-Cola Bottling Co Consolidated       | 2              | 44,571            | 8,045             | 52,617 |
| National Solid Wastes Mgmt Assn          | 3              | 26,700            | 25,020            | 51,720 |
| The NC Beverage Assn                     | 1              | 48,115            | 3,354             | 51,469 |
| City of Wilson                           | 4              | 51,406            | -                 | 51,406 |
| Apartment Assn of NC                     | 2              | 51,306            | -                 | 51,306 |
| NC League of Municipalities              | 9              | 46,765            | 4,383             | 51,148 |
| NC Psychological Assn                    | 2              | 50,500            | 442               | 50,942 |
| Insurance Federation of NC               | 4              | 43,224            | 7,581             | 50,805 |
| Albemarle Mental Health Center           | 2              | 50,000            | ,<br>-            | 50,000 |
| NC Assn of Mortgage Professionals        | 2              | 50,000            | -                 | 50,000 |
| Small Rural Schools Consortium           | 2              | 50,000            | -                 | 50,000 |
| The Autism Society of NC                 | 2              | 50,000            | -                 | 50,000 |
| Developmtal Disabilities Facilities Assn | 1              | 49,500            | -                 | 49,500 |
| Republic Services of NC LLC              | 3              | 49,500            | -                 | 49,500 |
| NC Petroleum Marketers Assn              | 3              | 48,750            | 670               | 49,420 |
| Pfizer Inc                               | 3              | 49,182            | -                 | 49,182 |
| Colonial Life & Accident Insurance Co    | 3              | 49,068            | -                 | 49,068 |
| Assn for Home & Hospice Care of NC       | 6              | 48,168            | 433               | 48,600 |
| Natl Assn of Resp Home Rebuilders        | 1              | 48,450            | -                 | 48,450 |
| ARCADIS                                  | 2              | 48,000            | -                 | 48,000 |
| Deutsche Bank AG                         | 1              | 48,000            | -                 | 48,000 |
| JM Family Enterprises                    | 2              | 48,000            | -                 | 48,000 |
| Coastal Communities Inc                  | 3              | 47,800            | -                 | 47,800 |
| Highway 17 Transportation Assn in NC     | 2              | 47,500            | -                 | 47,500 |
| Hewlett-Packard Company                  | 2              | 47,458            | -                 | 47,458 |
| American Diabetes Assn                   | 1              | 47,000            | -                 | 47,000 |
| Schering Corp                            | 4              | 44,863            | 345               | 45,208 |
| Balfour Beatty Construction LLC          | 1              | 45,000            | -                 | 45,000 |
| GlobalNotice Inc                         | 2              | 45,000            | -                 | 45,000 |
| Erickson Retirement Communities          | 2              | 45,000            | -                 | 45,000 |
| Food Lion                                | 2              | 45,000            | -                 | 45,000 |
| Securities Industry & Fin Markets Assn   | 2              | 45,000            | -                 | 45,000 |
| NC Poultry Federation                    | 2              | 43,440            | 1,150             | 44,590 |
| Smithfield Foods                         | 2              | 44,333            | -                 | 44,333 |
| Manufacturers & Chemical Industry Con    | un 3           | 33,730            | 10,471            | 44,200 |
| Castle & Cooke NC LLC                    | 6              | 30,603            | 13,317            | 43,920 |
| Natl Fed of Independent Business (NFII   | 3) 2           | 43,485            | 415               | 43,900 |
| Citigroup Management Corp                | 2              | 43,791            | -                 | 43,791 |
| NC Health Care Facilities Assn           | 6              | 43,675            | -                 | 43,675 |
| Carolinas Golf Course Supt's Assoc       | 1              | 30,000            | 13,333            | 43,333 |
| NC Bankers Assn                          | 2              | 43,122            | -                 | 43,122 |

| PRINCIPAL/CLIENT                      | #<br>LOBBYISTS | COMPEN-<br>SATION | OTHER<br>EXPENSES | TOTAL  |
|---------------------------------------|----------------|-------------------|-------------------|--------|
|                                       | 1              | 42,435            | 133               | 42,568 |
| American Express Co                   | 2              | 42,500            | -                 | 42,500 |
| NC Nurses Assn                        | 3              | 40,000            | 2,487             | 42,487 |
| NC Society of Anesthesiologists       | 3              | 42,400            | -                 | 42,400 |
| NC Technology Assn (NCTA)             | 3              | 41,293            | 984               | 42,277 |
| The Green Industry Council            | 2              | 40,500            | 1,716             | 42,216 |
| Environmental Defense                 | 9              | 42,167            | 44                | 42,211 |
| NC Financial Services Assn            | 1              | 42,000            | -                 | 42,000 |
| Astra Zeneca Pharmaceuticals LP       | 3              | 41,658            | 207               | 41,865 |
| Pepsi Bottling Ventures LLC           | 1              | 41,548            | -                 | 41,548 |
| NC Travel and Tourism Coalition       | 3              | 41,280            | -                 | 41,280 |
| NC Museum of Art Foundation           | 3              | 41,250            | -                 | 41,250 |
| Greater Raleigh Chamber of Commerce   | e 2            | 27,485            | 13,734            | 41,219 |
| NC Chiropractic Assn                  | 3              | 40,851            | 350               | 41,202 |
| Mental Health Assn in NC              | 2              | 41,075            | -                 | 41,075 |
| Carolina Asphalt Pavement Assn        | 2              | 40,297            | 585               | 40,882 |
| American Petroleum Institute          | 1              | 40,000            | 670               | 40,670 |
| Planned Parenthood Health Systems     | 3              | 40,558            | -                 | 40,558 |
| John Locke Foundation                 | 1              | 37,500            | 2,881             | 40,381 |
| Wachovia Corp                         | 5              | 40,260            | -                 | 40,260 |
| City of Greensboro                    | 1              | 40,042            | -                 | 40,042 |
| Allstate Insurance Company            | 2              | 40,000            | -                 | 40,000 |
| NC Cable Telecommunications Assn      | 8              | 39,621            | -                 | 39,621 |
| Children and Family Services Assn - N | C 2            | 39,571            | -                 | 39,571 |
| The Facility Group                    | 1              | 30,000            | 9,206             | 39,206 |
| CORE-ECS                              | 1              | 39,000            | -                 | 39,000 |
| BB&T                                  | 2              | 38,658            | -                 | 38,658 |
| American Institute of Architects NC   | 3              | 38,542            | -                 | 38,542 |
| NC Assisted Living Assn               | 2              | 31,800            | 6,519             | 38,319 |
| Wyeth                                 | 1              | 37,661            | 208               | 37,869 |
| Wake Forest University Health Science | es 1           | 37,500            | -                 | 37,500 |
| Redflex Traffic Systems               | 2              | 37,462            | -                 | 37,462 |
| Cigar Assn of America                 | 1              | 37,000            | -                 | 37,000 |
| Save Our Summers-NC                   | 5              | 18,050            | 18,925            | 36,975 |
| Daimler Trucks North America LLC      | 2              | 36,720            | -                 | 36,720 |
| State Lodge Fraternal Order of Police | 1              | 36,000            | 670               | 36,670 |
| NC Coastal Federation                 | 2              | 24,978            | 11,340            | 36,317 |
| NC Community Health Centers Assn      | 2              | 36,250            | -                 | 36,250 |
| Apollo Group/University of Phoenix    | 6              | 36,236            | -                 | 36,236 |
| Baxter Healthcare Corp                | 3              | 35,987            | 64                | 36,051 |
| Cisco Systems                         | 1              | 36,050            | -                 | 36,050 |
| AOL LLC                               | 2              | 36,000            | -                 | 36,000 |
| Education Networks of America         | 2              | 36,000            | -                 | 36,000 |
| RHA Health Services                   | 1              | 36,000            | -                 | 36,000 |
| Oracle Corp                           | 1              | 36,000            | -                 | 36,000 |
| NC Academy of Family Physicians       | 3              | 35,231            | 695               | 35,926 |

| PRINCIPAL/CLIENT                       | #<br>LOBBYISTS | COMPEN-<br>SATION | OTHER<br>EXPENSES | TOTAL  |
|--|----------------|-------------------|-------------------|--------|
|  | 3              | 25,232            | 10,530            | 35,762 |
| NC Retired School Personnel            | 2              | 35,135            | 121               | 35,256 |
| Institutional Life Markets Assn        | 1              | 35,000            | -                 | 35,000 |
| NC Police Benevolent Assn              | 1              | 34,750            | -                 | 34,750 |
| NC Coun of Comm MH/DD/SA Program       | ns 2           | 34,722            | -                 | 34,722 |
| NC Assn of ABC Boards                  | 1              | 34,200            | 498               | 34,698 |
| NC Biotechnology Center                | 4              | 29,381            | 4,935             | 34,316 |
| NC PTA                                 | 2              | 34,000            | -                 | 34,000 |
| NC Aggregates Assn                     | 3              | 26,212            | 7,598             | 33,810 |
| CGI Technologies and Solutions         | 3              | 33,650            | -                 | 33,650 |
| Weyerhaeuser Company                   | 3              | 33,110            | 415               | 33,524 |
| NC Child Care Coalition                | 1              | 33,458            | -                 | 33,458 |
| Charlotte-Mecklenburg Bd of Education  | . 1            | 33,000            | 392               | 33,392 |
| Conservation Trust for NC              | 3              | 32,202            | 1,160             | 33,362 |
| EDS Corp                               | 10             | 33,359            | -                 | 33,359 |
| Butner Advisory Council                | 2              | 33,304            | -                 | 33,304 |
| NC High School Athletic Assn           | 1              | 33,000            | -                 | 33,000 |
| Nationwide Insurance & Affiliates      | 1              | 32,605            | 250               | 32,855 |
| Univ Health Systems of Eastern Carolin | a 1            | 32,106            | 639               | 32,745 |
| Medco Health Solutions                 | 4              | 32,702            | -                 | 32,702 |
| Genworth Financial                     | 4              | 32,600            | -                 | 32,600 |
| General Electric Company               | 1              | 32,583            | -                 | 32,583 |
| Teachers Ins & Annuity Assn-Coll Retir | e 1            | 31,000            | 1,227             | 32,227 |
| Citizens for Higher Education          | 2              | 32,000            | 168               | 32,168 |
| Lenovo                                 | 3              | 32,060            | -                 | 32,060 |
| Natl Assn of Social Workers - NC Chpt  | 2              | 32,000            | -                 | 32,000 |
| UST Public Affairs (frmly US Tobacco)  |                | 32,000            | -                 | 32,000 |
| TracFone Wireless                      | 3              | 31,900            | -                 | 31,900 |
| NC School Boards Assn                  | 2              | 30,689            | 1,113             | 31,802 |
| Deloitte Consulting LLP                | 3              | 31,800            | -                 | 31,800 |
| NC Healthy Start Foundation            | 3              | 30,960            | -                 | 30,960 |
| Railway Assn of NC                     | 3              | 30,280            | 555               | 30,835 |
| Triangle Transit Authority             | 5              | 28,674            | 2,150             | 30,824 |
| NC Retired Governmental Empls' Assn    | 4              | 30,350            | 406               | 30,756 |
| News Corporation                       | 2              | 30,700            | -                 | 30,700 |
| NC Dental Hygiene Assn                 | 2              | 30,000            | 670               | 30,670 |
| Progressive Casualty Insurance Compan  | •              | 30,646            | -                 | 30,646 |
| WakeMed Health & Hospital              | 4              | 25,725            | 4,910             | 30,635 |
| NC Amusement Machine Assn              | 2              | 30,550            | -                 | 30,550 |
| Thomson Inc                            | 2              | 30,000            | 347               | 30,347 |
| NC AgriBusiness Council                | 1              | 28,000            | 2,338             | 30,338 |
| Covenant with NC's Children            | 2              | 30,000            | 221               | 30,221 |
| NC Assn of Career Colleges & Schools   | 2              | 30,200            | <u>-</u>          | 30,200 |
| National Multiple Sclerosis Society    | 2              | 29,265            | 857               | 30,122 |
| Reed Elsevier                          | 2              | 30,100            | -                 | 30,100 |
| Great-West Retirement Services         | 1              | 30,017            | -                 | 30,017 |

| COMPEN-<br>S SATION | OTHER<br>EXPENSES | TOTAL            |
|---------------------|-------------------|------------------|
| -                   | 30,000            | 30,000           |
| 30,000              | -                 | 30,000           |
| 30,000              | -                 | 30,000           |
| 30,000              | -                 | 30,000           |
| 30,000              | -                 | 30,000           |
| 30,000              | -                 | 30,000           |
| 30,000              | -                 | 30,000           |
| 30,000              | -                 | 30,000           |
| 30,000              | -                 | 30,000           |
| 30,000              | _                 | 30,000           |
| 30,000              | _                 | 30,000           |
| 29,300              | 670               | 29,970           |
| 21,606              | 8,150             | 29,756           |
| 29,250              | ,<br>-            | 29,250           |
| 28,700              | _                 | 28,700           |
| 28,208              | 3                 | 28,212           |
| 28,000              | _                 | 28,000           |
| 27,792              | _                 | 27,792           |
| 27,552              | 161               | 27,713           |
| 27,588              | -                 | 27,588           |
| 27,501              | _                 | 27,501           |
| 27,464              | _                 | 27,464           |
| 26,731              | 670               | 27,401           |
| 27,167              | -                 | 27,167           |
| 26,500              | 622               | 27,122           |
| 27,000              | -                 | 27,000           |
| 27,000              | _                 | 27,000           |
| 27,000              | _                 | 27,000           |
| 26,910              | _                 | 26,910           |
| 26,875              | _                 | 26,875           |
| 26,714              | _                 | 26,714           |
| 26,411              | 296               | 26,707           |
| 26,550              |                   | 26,550           |
| 26,500              | _                 | 26,500           |
| 26,500              | _                 | 26,500           |
| 26,336              | _                 | 26,336           |
| 26,250              | _                 | 26,250           |
| 26,000              | _                 | 26,000           |
| 25,500              | _                 | 25,500           |
| 25,500              | _                 | 25,500           |
| 25,436              | _                 | 25,436           |
| 25,400              | _                 | 25,400           |
|                     | -                 |                  |
| 25,218              | -                 | 25,218           |
| 25,000<br>25,000    | -                 | 25,000           |
|                     | -                 | 25,000<br>24,999 |
|                     | 25,000<br>24,999  |                  |

| PRINCIPAL/CLIENT                            | #<br>LOBBYISTS | COMPEN-<br>SATION | OTHER<br>EXPENSES | TOTAL  |
|---|----------------|-------------------|-------------------|--------|
|   | 2              | 24,755            | _                 | 24,755 |
| NC Rural Economic Development Center        |                | 17,319            | 7,022             | 24,341 |
| Army and Air Force Mutual Aid Assn          | 2              | 24,212            | ,<br>-            | 24,212 |
| Community Health Inc                        | 1              | 24,200            | _                 | 24,200 |
| Morganti Group                              | 2              | 24,200            | _                 | 24,200 |
| Land Management Group                       | 2              | 24,200            | -                 | 24,200 |
| AIG   | 2              | 24,155            | -                 | 24,155 |
| NC Land Title Assn                          | 1              | 24,100            | -                 | 24,100 |
| NC Biosciences Organization                 | 1              | 24,011            | -                 | 24,011 |
| John William Pope Civitas Institute         | 2              | 24,000            | -                 | 24,000 |
| NC Laser Hair Reduction Safety Assn         | 1              | 24,000            | -                 | 24,000 |
| Specialty Trade Assns Council (STAC)        | 3              | 24,000            | -                 | 24,000 |
| State Street Financial Center               | 1              | 24,000            | -                 | 24,000 |
| White's Tire Service of Wilson              | 2              | 24,000            | -                 | 24,000 |
| Town of Oak Island                          | 4              | 23,941            | -                 | 23,941 |
| NC Outdoor Advertising Assn                 | 2              | 23,489            | -                 | 23,489 |
| CareOne Services                            | 3              | 23,108            | -                 | 23,108 |
| The Arc of NC                               | 5              | 21,987            | 1,033             | 23,020 |
| All Kinds of Minds                          | 2              | 22,834            | 48                | 22,882 |
| Property Casualty Insurers Assn of Ame      | r 1            | 22,700            | -                 | 22,700 |
| N Carolinians Against Gun Violence EF       | 2              | 21,908            | 743               | 22,651 |
| Bone and Associates                         | 1              | 20,000            | 2,586             | 22,586 |
| Democracy NC                                | 3              | 19,246            | 3,260             | 22,506 |
| <b>Enterprise Leasing Company-Southeast</b> | 4              | 22,500            | -                 | 22,500 |
| Figure "8" Beach Homeowners Assn            | 3              | 22,500            | -                 | 22,500 |
| Entertainment Software Assn (ESA)           | 5              | 22,266            | -                 | 22,266 |
| Prepared Response                           | 1              | 22,128            | -                 | 22,128 |
| Mecklenburg County                          | 2              | 21,200            | 901               | 22,101 |
| Distilled Spirits Council of the US         | 1              | 22,000            | -                 | 22,000 |
| NC Real Estate Investors Coalition          | 2              | 22,000            | -                 | 22,000 |
| Google Inc                                  | 5              | 21,922            | -                 | 21,922 |
| Catawba County                              | 2              | 21,886            | -                 | 21,886 |
| NC Travel Industry Assn                     | 1              | 19,500            | 2,111             | 21,611 |
| NC Forestry Assn                            | 2              | 9,453             | 12,100            | 21,553 |
| NC Motorcoach Assn                          | 1              | 20,402            | 670               | 21,072 |
| NC Assn of Motor Vehicle Reg Contrs         | 1              | 21,000            | 45                | 21,045 |
| AAA of the Carolinas                        | 1              | 21,000            | -                 | 21,000 |
| Dolex Dollar Express                        | 1              | 21,000            | -                 | 21,000 |
| John Keith Crisco                           | 2              | 21,000            | -                 | 21,000 |
| Navy Mutual Aid Assn                        | 1              | 21,000            | -                 | 21,000 |
| Lowe's Companies                            | 1              | 20,675            | 318               | 20,993 |
| Prof Fire Fighters & Paramedics of NC       | 2              | 20,600            | -                 | 20,600 |
| Macquarie Securities (USA)                  | 3              | 20,571            | <u>-</u><br>      | 20,571 |
| NC Assn of Free Clinics                     | 2              | 19,812            | 670               | 20,482 |
| Murphy-Brown LLC                            | 1              | 20,333            | -                 | 20,333 |
| Smithfield Packing                          | 1              | 20,333            | -                 | 20,333 |

| PRINCIPAL/CLIENT                        | #<br>LOBBYISTS | COMPEN-<br>S SATION | OTHER<br>EXPENSES | TOTAL  |
|---|----------------|---------------------|-------------------|--------|
|   | 2              | 19,400              | 921               | 20,321 |
| NC Assn of Nonprofit Homes for Aging    |                | 20,300              | _                 | 20,300 |
| Public School Forum of NC               | 2              | 20,000              | 177               | 20,177 |
| Coastal Carolina Tomorrow               | 1              | 20,000              | -                 | 20,000 |
| Green Manor Rest Home Inc               | 1              | 20,000              | -                 | 20,000 |
| NC Watermen United                      | 1              | 20,000              | -                 | 20,000 |
| Smoky Mountain Host of NC               | 1              | 20,000              | -                 | 20,000 |
| The Grove Park Inn Resort & Spa         | 1              | 20,000              | -                 | 20,000 |
| Grassroots Science Museums Collabor     | 1              | 15,750              | 4,245             | 19,995 |
| Amer Soc of Landscape Arch, NC Chpt     | t 2            | 19,994              | -                 | 19,994 |
| Professional Educators of NC            | 1              | 19,950              | -                 | 19,950 |
| WNC Reg Econ Development Comm           | 2              | 16,415              | 3,519             | 19,933 |
| NC School Counselor Assn                | 1              | 19,500              | 258               | 19,758 |
| NC Center for Nonprofit Organizations   | 4              | 19,749              | 4                 | 19,753 |
| NC Economic Developers Assn             | 1              | 17,396              | 2,349             | 19,745 |
| Mediation Network of NC                 | 1              | 19,724              | -                 | 19,724 |
| Mortgage Bankers Assn of the Carolina   | ıs 1           | 19,500              | -                 | 19,500 |
| NC Assn of Teacher Assistants           | 1              | 19,450              | -                 | 19,450 |
| El Pueblo                               | 3              | 19,254              | -                 | 19,254 |
| Eli Lilly and Company                   | 2              | 17,576              | 1,626             | 19,202 |
| American Council of Life Insurers       | 1              | 19,200              | -                 | 19,200 |
| Land Loss Prevention Project            | 1              | 19,083              | -                 | 19,083 |
| Action for Children NC                  | 5              | 19,022              | -                 | 19,022 |
| NC Assn of Settlement Service Provide   |                | 18,843              | -                 | 18,843 |
| NC Family Policy Council                | 4              | 18,815              | -                 | 18,815 |
| Monsanto Company                        | 1              | 18,750              | -                 | 18,750 |
| The MEDSTAT Group                       | 2              | 18,666              | -                 | 18,666 |
| Rent-A-Center                           | 1              | 18,666              | -                 | 18,666 |
| NC Chapter Sierra Club                  | 2              | 18,628              | -                 | 18,628 |
| The Mecklenburg Times                   | 2              | 18,600              | -                 | 18,600 |
| Town of Cary                            | 3              | 18,000              | 515               | 18,515 |
| Marketing Assn of Rehabilitation Center |                | 18,500              | -                 | 18,500 |
| State Farm Insurance Companies          | 1              | 18,400              | -                 | 18,400 |
| NC Principals and Asst Principals Assn  |                | 18,393              | -                 | 18,393 |
| Keane Inc                               | 2              | 18,239              | -                 | 18,239 |
| CT Communications                       | 2              | 18,000              | -                 | 18,000 |
| FirstFloor Inc                          | 1              | 18,000              | -                 | 18,000 |
| Macon County                            | 1              | 18,000              | -                 | 18,000 |
| National Heritage Academies             | 1              | 18,000              | -                 | 18,000 |
| Northrop Grumman Corp                   | 2              | 18,000              | -                 | 18,000 |
| Electr Mfrs Coalition for Resp Recyclg  |                | 17,974              | -                 | 17,974 |
| CIGNA                                   | 1              | 17,875              | -                 | 17,875 |
| Ticketmaster LLC                        | 4              | 17,832              | -                 | 17,832 |
| INVISTA                                 | 1              | 17,800              | -                 | 17,800 |
| American Forest and Paper Assn          | 1              | 17,785              | 10.070            | 17,785 |
| NC Conservation Network                 | 2              | 7,398               | 10,379            | 17,778 |

| PRINCIPAL/CLIENT                      | #<br>LOBBYISTS | COMPEN-<br>S SATION | OTHER<br>EXPENSES | TOTAL        |
|---------------------------------------|----------------|---------------------|-------------------|--------------|
|                                       | 2              | 17,750              | _                 | 17,750       |
| NC Vending Assn                       | 2              | 17,732              | _                 | 17,732       |
| Verizon                               | 2              | 15,900              | 1,818             | 17,718       |
| Wal-Mart Stores                       | 7              | 16,664              | 422               | 17,086       |
| NC Assn of Registers of Deeds         | 1              | 16,959              | _                 | 16,959       |
| Integris (d/b/a Bull Services)        | 4              | 16,835              | -                 | 16,835       |
| Carolina/Virginia Dairy Products Assn | 2              | 16,806              | -                 | 16,806       |
| American Honda Motor Co               | 6              | 16,652              | 36                | 16,688       |
| NC Pawn Brokers Assn                  | 2              | 16,000              | 673               | 16,673       |
| NC Symphony Society                   | 2              | 16,371              | 126               | 16,497       |
| Planned Parenthood of Central NC      | 1              | 16,437              | -                 | 16,437       |
| American Insurance Assn               | 2              | 16,400              | -                 | 16,400       |
| Yadkin-Pee Dee Lakes Project          | 2              | 16,349              | 48                | 16,397       |
| Avis Budget Group                     | 3              | 16,305              | -                 | 16,305       |
| America's Health Insurance Plans      | 2              | 16,282              | -                 | 16,282       |
| John Deere                            | 1              | 16,250              | -                 | 16,250       |
| Wood Preservative Science Council     | 2              | 16,168              | -                 | 16,168       |
| The Conservation Campaign             | 3              | 16,100              | -                 | 16,100       |
| NC Funeral Directors Assn             | 1              | 16,053              | -                 | 16,053       |
| David B Ciener                        | 2              | 16,000              | -                 | 16,000       |
| Verizon Wireless                      | 1              | 16,000              | -                 | 16,000       |
| Piedmont Natural Gas Company          | 6              | 15,923              | -                 | 15,923       |
| March of Dimes NC Chapter             | 1              | 15,500              | 384               | 15,884       |
| Teamsters Local Union No 391          | 2              | 15,558              | -                 | 15,558       |
| United Transportation Union           | 2              | 15,555              | -                 | 15,555       |
| The Coalition for Natural Health      | 2              | 15,400              | -                 | 15,400       |
| Christian Action League of NC         | 1              | 15,349              | -                 | 15,349       |
| FMR Corp (Fidelity Investments)       | 1              | 15,134              | 208               | 15,342       |
| MedImmune                             | 2              | 15,027              | 213               | 15,240       |
| Agricultural Alliance of NC           | 1              | 15,000              | 229               | 15,229       |
| NC National Guard Assn                | 1              | 15,168              | -                 | 15,168       |
| School Nutrition Assn of NC           | 3              | 15,072              | -                 | 15,072       |
| Carolina Dispute Settlement Services  | 1              | 15,033              | -                 | 15,033       |
| CropLife America                      | 1              | 15,000              | -                 | 15,000       |
| Coastal Conservation Assn NC          | 2              | 15,000              | -                 | 15,000       |
| Johnson & Johnson                     | 3              | 15,000              | -                 | 15,000       |
| NC Museum of History Foundation       | 2              | 15,000              | -                 | 15,000       |
| NC Horse Council                      | 1              | 15,000              | -                 | 15,000       |
| NC Equal Justice Alliance             | 1              | 15,000              | -                 | 15,000       |
| Nantahala Outdoor Center              | 1              | 15,000              | -                 | 15,000       |
| Swisher International                 | 1              | 15,000              | -                 | 15,000       |
| Weil Gotshal & Manges LLP             | 1              | 15,000              | -                 | 15,000       |
| Wine Institute                        | 1              | 15,000              | -                 | 15,000       |
| TOTALS                                | 1,839          | \$19,501,413        | \$2,498,165       | \$21,999,578 |

Source: From disclosure reports filed by 887 principals with the NC Secretary of State for lobbying during 2007, compiled by the Secretary's office.